



Job Title - **Operations Consulting, Procurement Transformation, Senior Associate**

**Location - Toronto**

As a Senior Associate, you'll work as part of a team of problem solvers, helping to solve complex business issues from strategy to execution. PwC Professional skills and responsibilities for this role include but are not limited to:

### **Engagement Delivery**

- Provide advice on best practices, insights and trends within the procurement function in different industries leveraging the firm's global network experience
- Deliver engagements that implement category management, process improvement or technology and digital platforms as required
- Support the delivery of engagements by conducting detailed analyses, leveraging digital tools, preparing client and executive presentations, preparing procurement documents
- Guiding blended consulting/client teams of 2-3, from initial assessment, through to implementation and continuous improvement
- Support management of engagement risk and project economics, including engagement planning and budgeting

### **Business Development**

- Develop and nurture trusted relationships with stakeholders with key clients
- Contribute to pursuits and proposal development, including supporting the development of innovative approaches and methodologies
- Collaborate with PwC colleagues across other operating units and lines of services globally to "win as one" and develop unique solutions to service our clients' needs

### **Practice Development**

- Support the development of thought leadership in collaboration with like-minded professionals across the firm's global network

- Conduct market research and strategy development on new and emerging technologies and practices
- Support the development and delivery of training and share knowledge from across the global network with our team
- Contribute to planning and execution of regular Digital Procurement practice-wide meetings and status calls, and other team events

## **Personal Development**

- Bilingual with French is an asset
- Continuous upskilling through our acclaimed training and learning and development solutions (soft-skills, technical and practice-specific)

## **What You'll Bring To This Role:**

- An interest in upskilling for a digital world and technology trends, an openness to learning new tools and adapting how you work
- A demonstrated commitment to valuing differences and working alongside diverse people and perspectives
- Experience in a procurement function or similar role within the industry and/or for a management consulting firm
- Working knowledge of, and practical experience in any of the following: spend management and analytics, category management methodology and strategic sourcing (direct & indirect categories), ESG and/or agile procurement, procurement process optimization, procurement technology solution implementation, operating model development and implementation, supplier relationship management, value chain risk management
- Proven ability to build client relationships, identify and address client needs
- Analytical mindset, and experience in using data processing and dashboarding tools (e.g. Excel, Alteryx, PowerBI, Tableau, etc.) is an asset
- Experience and familiarity with using and deploying procurement/ERP technology solutions (e.g. SAP, Salesforce, Workday, etc.) is an asset
- Strategic and creative thinking, and problem-solving skills
- A high level of professional integrity, a commitment to teamwork, a strong desire to learn, and enthusiasm to motivate others
- Excellent communication skills in English; bilingual with French as an asset
- High degree of initiative and proactive attitude to take ownership of tasks and assignments, and accept responsibility for outcomes
- Experience in preparing and/or coordinating complex or comprehensive written and visual materials
- Certification(s) Preferred: Project Management Professional (PMP), Procurement / Supply Chain Management certifications (e.g. SCMP/SCMA, CIPS, CPSM, CSCP, etc.)
- Travel Requirements: minimum travel requirements for this role

## **Why you'll love working for PwC**

At PwC, we support you through a range of financial and non-financial rewards and benefits. Discover a life that works for you with our diverse, inclusive and flexible culture. To learn how you can grow and shine in your career at PwC, please visit: <https://www.pwc.com/ca/whypwc>

**See how you can create your future at PwC**

<https://pwc.to/2kUQFOp>

**Applying at PwC**

At PwC, we embrace new technology where you will learn to innovate and deliver differently. For Administrative, Specialist, Associate, and Senior Associate roles you may have the opportunity to participate in an on-demand video interview. To learn more about our innovative cloud-based online application interview process click here: <https://www.pwc.com/ca/applytopwc>